

## Context

- Long run
  - prices flexible
  - output determined by factors of production & technology
  - unemployment equals its natural rate
- Short run
  - prices fixed
  - output determined by aggregate demand
  - unemployment negatively related to output

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## Context

- This chapter develops the *IS-LM* model, the basis of the aggregate demand curve.
- We focus on the short run and assume the price level is fixed (so, *SRAS* curve is horizontal).
- This chapter (and chapter 11) focus on the closed-economy case. Chapter 12 presents the open-economy case.

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## The Keynesian Cross

- A simple closed economy model in which income is determined by expenditure.  
(due to *J.M. Keynes*)
- Notation:
  - $I$  = planned investment
  - $PE = C + I + G$  = planned expenditure
  - $Y$  = real GDP = actual expenditure
- Difference between actual & planned expenditure = unplanned inventory investment

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## Elements of the Keynesian Cross

consumption function:  $C = C(Y - T)$

govt policy variables:  $G = \bar{G}, T = \bar{T}$

for now, planned investment is exogenous:  $I = \bar{I}$

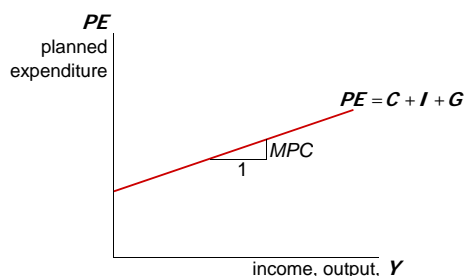
planned expenditure:  $PE = C(Y - \bar{T}) + \bar{I} + \bar{G}$

equilibrium condition:  
actual expenditure = planned expenditure  
 $Y = PE$

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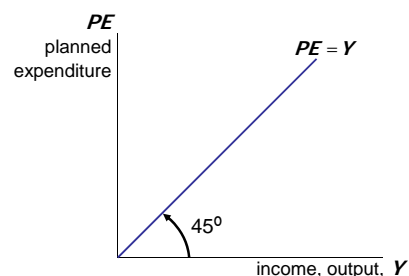
## Graphing planned expenditure



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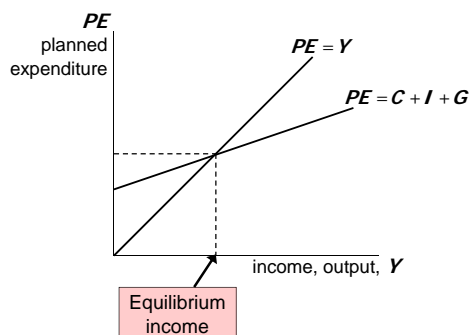
## Graphing the equilibrium condition



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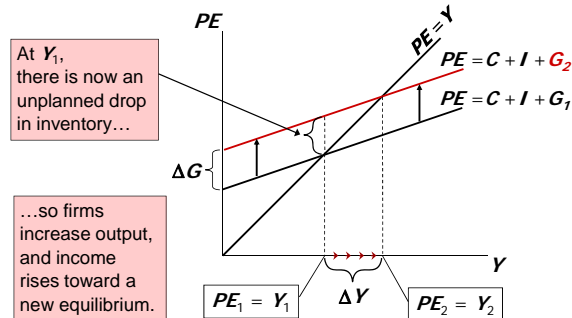
### The equilibrium value of income



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### An increase in government purchases



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### Solving for $\Delta Y$

$$\begin{aligned}
 Y &= C + I + G && \text{equilibrium condition} \\
 \Delta Y &= \Delta C + \Delta I + \Delta G && \text{in changes} \\
 &= \Delta C + \Delta G && \text{because } I \text{ exogenous} \\
 &= MPC \times \Delta Y + \Delta G && \text{because } \Delta C = MPC \Delta Y
 \end{aligned}$$

Collect terms with  $\Delta Y$  on the left side of the equals sign:  
 $(1 - MPC) \times \Delta Y = \Delta G$

Solve for  $\Delta Y$ :

$$\Delta Y = \left( \frac{1}{1 - MPC} \right) \times \Delta G$$

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### The government purchases multiplier

Definition: the increase in income resulting from a \$1 increase in  $G$ .

In this model, the gov't purchases multiplier equals  $\frac{\Delta Y}{\Delta G} = \frac{1}{1 - MPC}$

Example: If  $MPC = 0.8$ , then

$$\frac{\Delta Y}{\Delta G} = \frac{1}{1 - 0.8} = 5$$

An increase in  $G$  causes income to increase 5 times as much!

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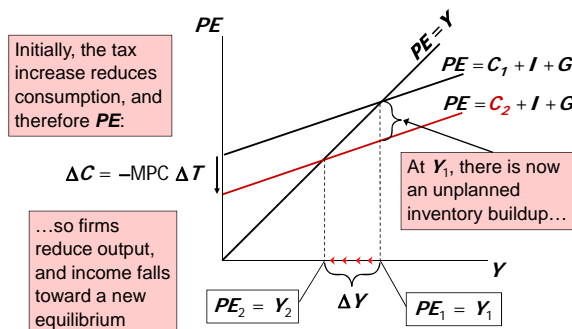
### Why the multiplier is greater than 1

- Initially, the increase in  $G$  causes an equal increase in  $Y$ :  $\Delta Y = \Delta G$ .
- But  $\uparrow Y \Rightarrow \uparrow C$ 
  - $\Rightarrow$  further  $\uparrow Y$
  - $\Rightarrow$  further  $\uparrow C$
  - $\Rightarrow$  further  $\uparrow Y$
- So the final impact on income is much bigger than the initial  $\Delta G$ .

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### An increase in taxes



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### Solving for $\Delta Y$

$$\begin{aligned} \Delta Y &= \Delta C + \Delta I + \Delta G && \text{eq'm condition in changes} \\ &= \Delta C && I \text{ and } G \text{ exogenous} \\ &= \text{MPC} \times (\Delta Y - \Delta T) \end{aligned}$$

Solving for  $\Delta Y$ :  $(1 - \text{MPC}) \times \Delta Y = -\text{MPC} \times \Delta T$

Final result: 
$$\Delta Y = \left( \frac{-\text{MPC}}{1 - \text{MPC}} \right) \times \Delta T$$

### The tax multiplier

def: the change in income resulting from a \$1 increase in  $T$ :

$$\frac{\Delta Y}{\Delta T} = \frac{-\text{MPC}}{1 - \text{MPC}}$$

If  $\text{MPC} = 0.8$ , then the tax multiplier equals

$$\frac{\Delta Y}{\Delta T} = \frac{-0.8}{1 - 0.8} = \frac{-0.8}{0.2} = -4$$

### The tax multiplier

- ...is *negative*:  
A tax increase reduces  $C$ , which reduces income.
- ...is *greater than one* (in absolute value):  
A change in taxes has a multiplier effect on income.
- ...is *smaller than the govt spending multiplier*:  
Consumers save the fraction  $(1 - \text{MPC})$  of a tax cut, so the initial boost in spending from a tax cut is smaller than from an equal increase in  $G$ .



### NOW YOU TRY:

#### Practice with the Keynesian Cross

- Use a graph of the Keynesian cross to show the effects of an increase in planned investment on the equilibrium level of income/output.

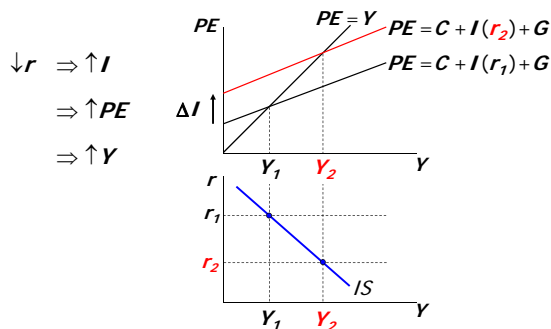
### The IS curve

def: a graph of all combinations of  $r$  and  $Y$  that result in goods market equilibrium  
i.e. actual expenditure (output) = planned expenditure

The equation for the IS curve is:

$$Y = C(Y - \bar{T}) + I(r) + \bar{G}$$

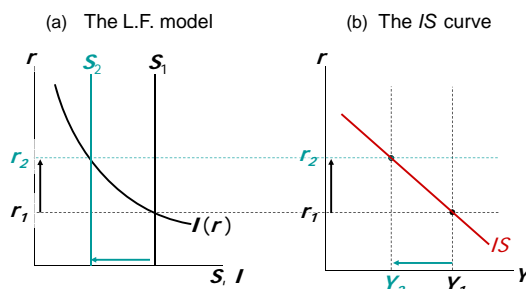
### Deriving the IS curve



### Why the *IS* curve is negatively sloped

- A fall in the interest rate motivates firms to increase investment spending, which drives up total planned spending (*PE*).
- To restore equilibrium in the goods market, output (*a.k.a.* actual expenditure, *Y*) must increase.

### The *IS* curve and the loanable funds model



### Fiscal Policy and the *IS* curve

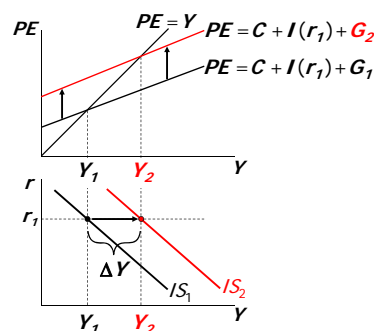
- We can use the *IS-LM* model to see how fiscal policy (*G* and *T*) affects aggregate demand and output.
- Let's start by using the Keynesian cross to see how fiscal policy shifts the *IS* curve...

### Shifting the *IS* curve: $\Delta G$

At any value of *r*,  
 $\uparrow G \Rightarrow \uparrow PE \Rightarrow \uparrow Y$   
 ...so the *IS* curve shifts to the right.

The horizontal distance of the *IS* shift equals

$$\Delta Y = \frac{1}{1-MPC} \Delta G$$



#### NOW YOU TRY:

#### Shifting the *IS* curve: $\Delta T$

- Use the diagram of the Keynesian cross or loanable funds model to show how an increase in taxes shifts the *IS* curve.

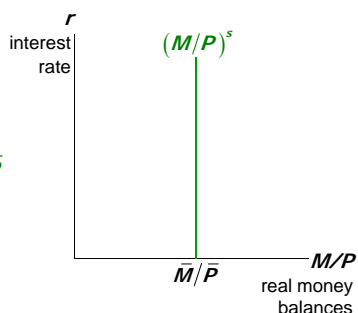
### The Theory of Liquidity Preference

- Due to John Maynard Keynes.
- A simple theory in which the interest rate is determined by money supply and money demand.

### Money supply

The supply of real money balances is fixed:

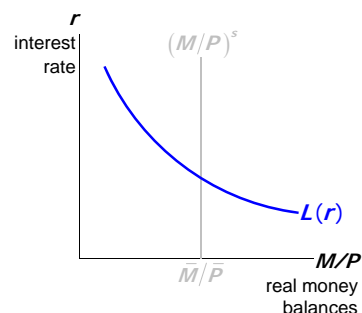
$$(M/P)^s = \bar{M}/\bar{P}$$



### Money demand

Demand for real money balances:

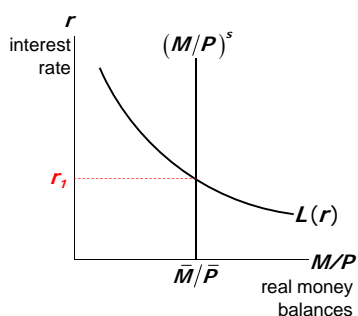
$$(M/P)^d = L(r)$$



### Equilibrium

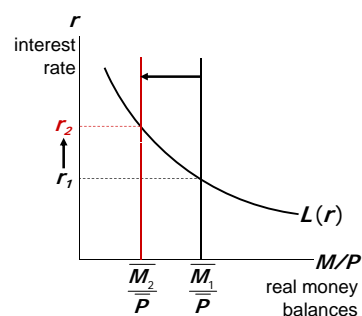
The interest rate adjusts to equate the supply and demand for money:

$$\bar{M}/\bar{P} = L(r)$$



### How the Fed raises the interest rate

To increase  $r$ , Fed reduces  $M$



#### CASE STUDY:

### Monetary Tightening & Interest Rates

- Late 1970s:  $\pi > 10\%$
- Oct 1979: Fed Chairman Paul Volcker announces that monetary policy would aim to reduce inflation
- Aug 1979-April 1980: Fed reduces  $M/P$  8.0%
- Jan 1983:  $\pi = 3.7\%$

How do you think this policy change would affect nominal interest rates?

### Monetary Tightening & Interest Rates, cont.

The effects of a monetary tightening on nominal interest rates		
	short run	long run
model	Liquidity preference (Keynesian)	Quantity theory, Fisher effect (Classical)
prices	sticky	flexible
prediction	$\Delta i > 0$	$\Delta i < 0$
actual outcome	8/1979: $i = 10.4\%$ 4/1980: $i = 15.8\%$	8/1979: $i = 10.4\%$ 1/1983: $i = 8.2\%$

### The LM curve

Now let's put  $Y$  back into the money demand function:

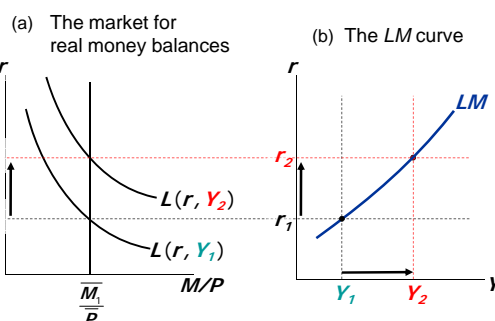
$$(M/P)^d = L(r, Y)$$

The **LM curve** is a graph of all combinations of  $r$  and  $Y$  that equate the supply and demand for real money balances.

The equation for the LM curve is:

$$\bar{M}/\bar{P} = L(r, Y)$$

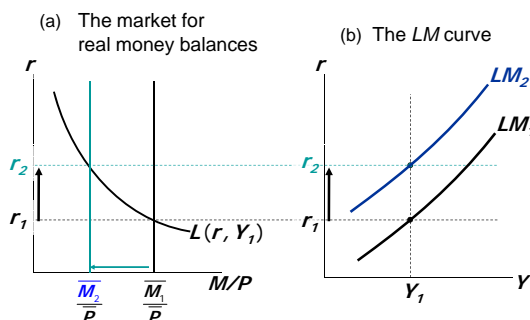
### Deriving the LM curve



### Why the LM curve is upward sloping

- An increase in income raises money demand.
- Since the supply of real balances is fixed, there is now excess demand in the money market at the initial interest rate.
- The interest rate must rise to restore equilibrium in the money market.

### How $\Delta M$ shifts the LM curve



### NOW YOU TRY:

#### Shifting the LM curve

- Suppose a wave of credit card fraud causes consumers to use cash more frequently in transactions.
- Use the liquidity preference model to show how these events shift the LM curve.

### The short-run equilibrium

The short-run equilibrium is the combination of  $r$  and  $Y$  that simultaneously satisfies the equilibrium conditions in the goods & money markets:

$$Y = C(Y - \bar{T}) + I(r) + \bar{G}$$

$$\bar{M}/\bar{P} = L(r, Y)$$

